



# Fees and Expenses

Fees: Player's registration fees provide insurance, uniforms, and national AYSO support. We do not have any sort of fundraiser. The sponsorship is how we manage the rest of the expenses in running this non-profit sports program.

Teams have expenses: the banner, the team party, the coaches gifts, possibly team sponsorship, etc.

At the first practice or by email, make sure to explain clearly what the expenses are to the parents. Be mindful that expenses should be kept as low as possible.

A solution to the required fees is to make team budget (team banner cost, coaches gift cost and team party cost, etc added together and divided by the number of players). Then ask the families for the amount at the beginning of the season. Mindful that August and September is an expensive time for parents. Encourage people to take as much time as they need as long as they turn-in the funds by the end of the season.

## Estimated Cost:

Banner \$80, Coach Gifts \$25-50 each, Team Party \$10-\$15 per family (depending on the plan for the party.) Self-sponsoring \$10-\$15 per family should you not be able to get a sponsor. - Add together and divide by number of players on the team.

Parent feedback on this has been uniformly positive as they don't have to remember to pay several things throughout the season. This is also easier for the team parent, because collecting once from 9 players is generally easier than collect three times from 9 players.

It's helpful to keep receipts of all expenses in case anyone inquires about the team funds. Share with the parents that if the team banner or coach's gifts cost a bit less, the amount will be added to the team party.

Some teams do a spirit can for some expenses. A Spirit Can is a can decorated in team colors. Typically used in the younger divisions. The can is passed around to parents on the side lines to donate a small amount (pocket change) each time your players score a goal. At the end of the season, the money collected is used to offset team party expenses.

